

#### no. 100

# The SEO Clinic

The pages, the phrases, the rankings



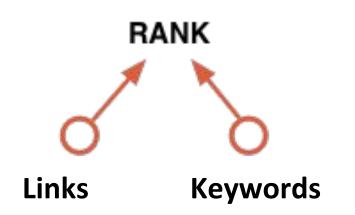
#### Anatomy of the perfect B2B service page



source: The B2B Service Page Checklist

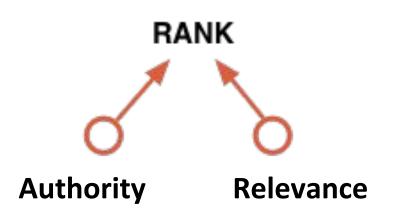






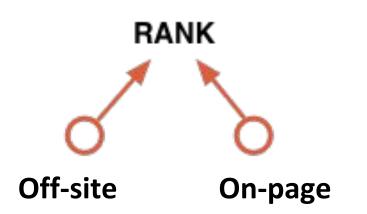






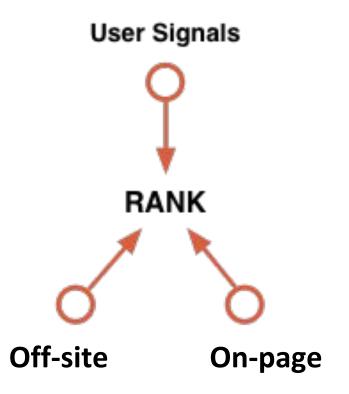
















# **User Interaction Signals**

Do your visitors like your page?





# **User Interaction Signals ...and "RankBrain"**

- 1. Click through rate from search results pages
- 2. Bounce Rate
- 3. Time on page



# **Evidence that these are ranking factors**

## Interpreting Live Experiments

- Both pages P<sub>1</sub> and P<sub>2</sub> answer user's need
- For P<sub>1</sub>, answer is on the page
- For P<sub>2</sub>, answer is on the page and in the snippet
- Algorithm A puts P<sub>1</sub> before P<sub>2</sub> ⇒ user clicks on P<sub>1</sub> ⇒ "good"
- Algorithm B puts P<sub>2</sub> before P<sub>1</sub> ⇒ no click ⇒ "bad"
- Do we really think A is better than B?

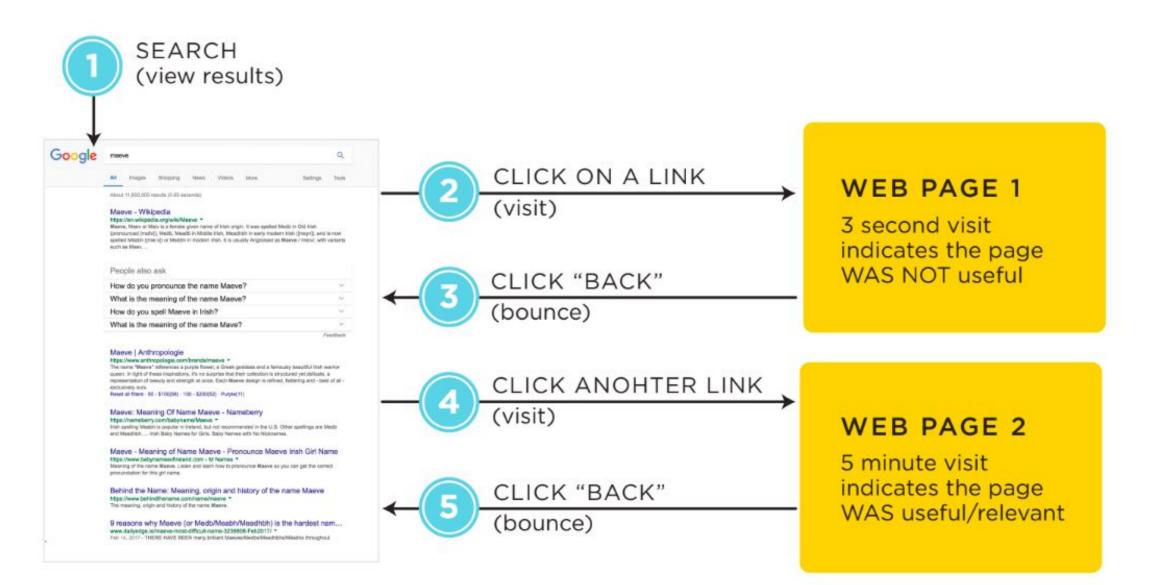
source: How Google Works: A Ranking Engineer's Perspective, Paul Haar (slide 30)



	Page	Pageviews 🗘 🗸		Bounce Ra (compared to	1 State and a state of the stat	
			892 % of Total: 100.00% (	2,115 892,115)		82.83% Avg for View: 82.83% (0.00%)
1.	/blog/website-footer-design-best-practices/	ھی		68,381		3.32%
2.	/blog/how-to-write-testimonials-examples/	ß		66,364		11.15%
3.	/blog/what-is-google-tag-manager-and-why-use-it/	Bounce Rate does	n't	46,338		8.48%
4.	/blog/improve-google-rankings/			41,199		2.21%
5.	1	seem to correlate	with	34,087	-40.80%	
6.	/blog/perfect-profile-pictures-9-tips-plus-some-research/	rankings		30,727		9.83%
7.	/blog/website-navigation/	<u>م</u>		29,917		2.09%
8.	/blog/media-pitch-examples/	28,159			9.60%	
9.	log/seo-best-practices/			24,557	-5.09%	
10.	/blog/google-analytics-url-builder/			21,598		
11.	/blog/		19,551		-38.49%	
12.	/blog/how-to-market-an-event/		16,470			7.78%
13.	/blog/web-design-standards/	16,327			1.36%	
14.	/blog/web-design-tips/	12,463			0.76%	
15.	/blog/website-competitive-analysis-tools/		12,231		-10.76%	
16.	/portfolio/	11,728		-35.84%		
17.	/blog/ways-to-improve-your-website/		11,567		2.36%	

	Page		Pageviews	• •	Avg. Time or (compared to si	
			89 % of Total: 100.00%	<b>2,115</b> (892,115)	Av	00:03:23 g for View: 00:03:23 (0.00%)
1.	/blog/website-footer-design-best-practices/	Ð		68,381		69.38%
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3.	/blog/what-is-google-tag-manager-and-why-use-it/	Time on Page does	seem	46,338		202.18%
4.	/blog/improve-google-rankings/			41,199		110.52%
5.	1	to correlate with ran	Kings:	34,087	-46.72%	
6.	/blog/perfect-profile-pictures-9-tips-plus-some-research	۸/ @		30,727		103.66%
7.	/blog/website-navigation/		29,917		63.24%	
8.	/blog/media-pitch-examples/		28,159		158.61%	
9.	/blog/seo-best-practices/		24,557		31.44%	
10.	/blog/google-analytics-url-builder/		21,598	-22.43%		
11.	/blog/		19,551	-54.93%		
12.	/blog/how-to-market-an-event/		16,470		111.79%	
13.	/blog/web-design-standards/		16,327		88.08%	
14.	/blog/web-design-tips/		12,463		110.99%	
15.	/blog/website-competitive-analysis-tools/		12,231		67.07%	
16.	/portfolio/		11,728	-72.82%		
17.	/blog/ways-to-improve-your-website/		11,567		92.26%	

# The Short Click vs. The Long Click





# How do we get visitors to stick around?

# **Types of formatting**

- 1. Headers, subheads
- 2. Bullet lists, numbered lists
- 3. Bolding and Italics
- 4. Internal links
- 5. Multiple images



#### Website Navigation: 7 Best Practices, Design Tips and Warnings

DIGITAL STRATEGY | WEBSITE DESIGN & USABILITY | 25 COMMENTS



BY ANDY CRESTODINA Little things make a big difference. Your website navigation is a great example. The structure and labels of your navigation can have a huge impact on results. Here's why:

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- Navigation affects traffic: how high you'll rank, how much traffic you'll get from search
- Navigation affects conversions: how easy the site is to use, what percentage of visitors convert into leads and customers

Here is a video and checklist for website navigation best practices. These are design ideas and tips along with examples of what to do (and what not to do) with your website's menu.



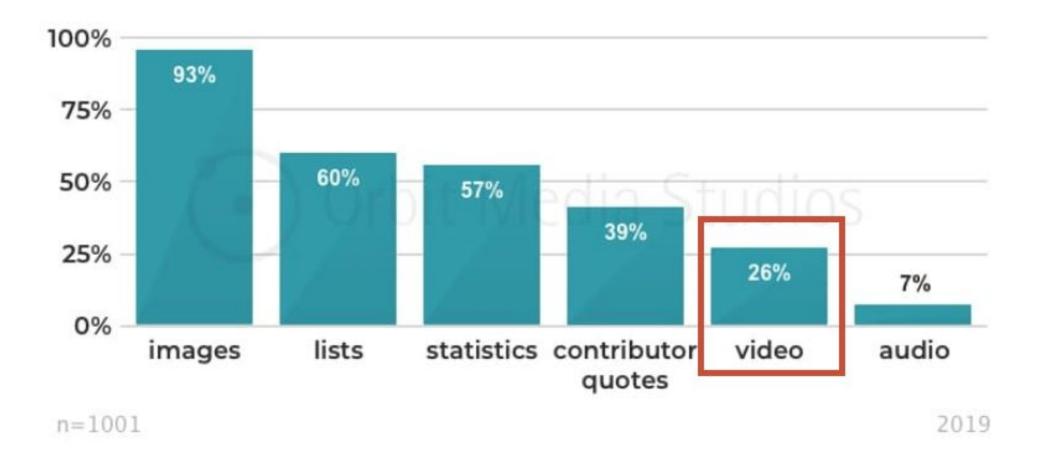
1. Be descriptive

Does adding a video increase time on page?

<ul> <li>Sessions (Video No-Watchers)</li> <li>Sessions (Video Watchers)</li> </ul>									
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Primary Dimension: Landing Page Other									
Plot Rows Secondary dimension 🐨 Sort Type: Default 🐨									
	Acquisition	Acquisition Analytics says yes!							
Landing Page 🕜	Sessions 🧿 🗸	% New Sessions ?	New Users 🕜	Bounce Rate	Pages / Session	Avg. Session Duration	Goal Conversion Rate	Goal Completions ?	Goal Value 🕐
Video No-Watchers	<b>12,122</b> % of Total: 2.59% (467,497)	84.90% Avg for View: 79.85% (6.33%)	<b>10,292</b> % of Total: 2.76% (373,290)	85.93% Avg for View: 83.20% (3.29%)	<b>1.22</b> Avg for View: 1.31 (-7.52%)	00:00:55 Avg for View: 00:01:11 (-22.71%)	0.24% Avg for View: 0.60% (-60.45%)	<b>29</b> % of Total: 1.03% (2,828)	<b>\$29.00</b> % of Total: 1.03% (\$2,828.00)
Video Watchers	690 % of Total: 0.15% (467,497)	88.12% Avg for View: 79.85% (10.35%)	608 % of Total: 0.16% (373,290)	76.52% Avg for View: 83.20% (-8.02%)	<b>1.48</b> Avg for View: 1.31 (12.42%)	00:03:30 Avg for View: 00:01:11 (195.67%)	1.30% Avg for View: 0.60% (115.62%)	<b>9</b> % of Total: 0.32% (2,828)	<b>\$9.00</b> % of Total: 0.32% (\$2,828.00)



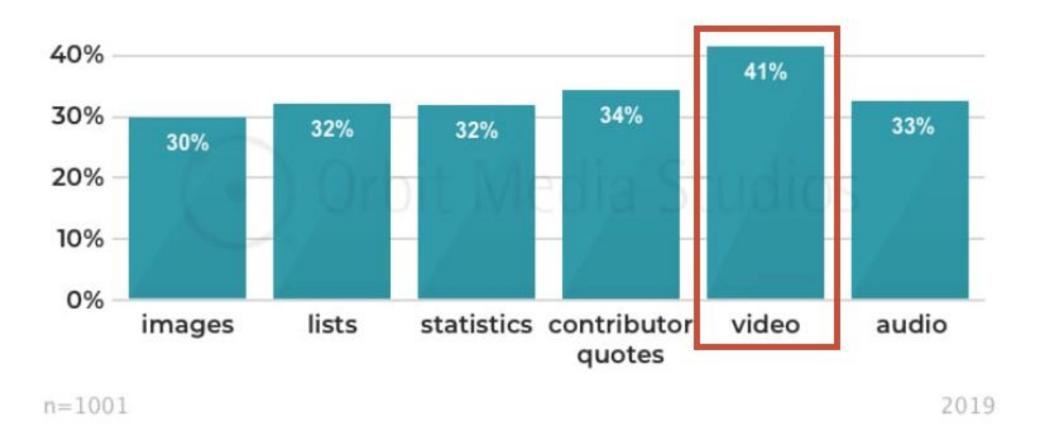
### The typical blog post includes the following elements







### Bloggers who report "strong results" by content format







# Avoid long, blocky paragraphs

#### Who has the Right of Way at 4-Way Intersections?

Posted by Hodges Trial Lawyers on Thursday, September 4th, 2014 in Accident Prevention, Auto Accident Lawyer, Car Wreck Lawyer

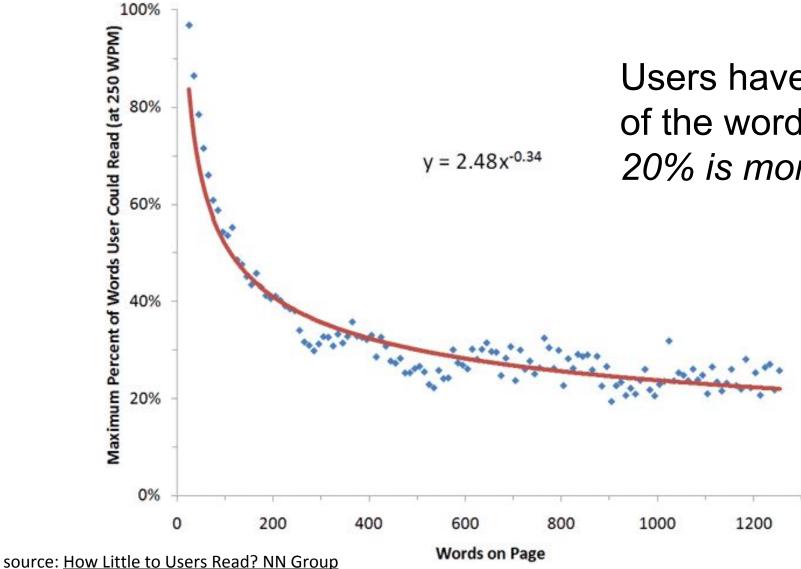
This starts our series on some interesting scenarios where even an experience driver may not know which car has the right of way. For most drivers, including ourselves, it has been years since we have been tested on our knowledge of the rules of the road. And even for those of us who aced driver's education class, there's always room for brushing up on the subject. So today, we discuss who has the right of way.

Scenario 1: You are approaching a 4-way, traffic light controlled intersection. Your light is red, but you plan to turn right. The car across the intersection from you is stopped to turn left (the same road you want to turn right onto) and just received a green arrow. Who has the right of way? The car turning left with the green arrow has the right of way. Under Alabama Code Section 32-5A-32(3)(b), a vehicle with a steady red indication (the car wanting to turn right) may cautiously enter the intersection to turn right, after stopping. So the vehicle turning right only has the right to enter the intersection after stopping. In contrast, under Alabama Code Section 32-5A-(1)(b) states that a vehicle facing a green arrow may enter an intersection to make the movement shown on the arrow. The vehicle with the left arrow is not required to stop. Short answer is that red lights yield to green lights.

Scenario 2: You are approaching a 4-way, traffic light controlled intersection. Your light is green and you plan to turn right. The car across the intersection from you is waiting to turn left and has a green light (not arrow). Who has the right of way?

Answer: You (The car turning right) have the right of way. Under this new scenario, the car turning left has lost its green arrow and is instead relying on a green circle. You also have a green circle. The car attempting to turn left must wait until you complete your right hand turn before attempting its right hand turn across your lanes of travel.

# Your "readers" are scanners



Irbit Media Studios

Users have time to read at most 28% of the words during an average visit. 20% is more likely.

#### "

Short paragraphs get read. Long paragraphs get skimmed. Very long paragraphs get skipped.

"





# How to Make Solid Social Media Videos: 9 Steps for More Traffic

#### DIGITAL STRATEGY | SEO & CONTENT MARKETING | SOCIAL MEDIA | 15 COMMENTS

#### SHARETHIS f У in G+ 🕂 < 60



BY ANDY CRESTODINA

Social media streams are crowded, fast-flowing and very very competitive. As social networks pull back on organic reach, showing up is hard and getting attention is even harder.

So how can you stand out on social?

Marketers that go big are doing better. And the one way to go bigger than anyone else is to upgrade your content to maximum power. That's social media video.



# How to Make Solid Social Media Videos: 9 Steps for More Traffic

OCIAL MEDIA | <u>17 COMMENTS</u>

In

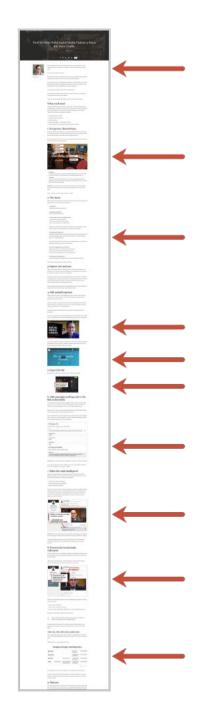


Social media streams are crowded, fast-flowing and very very competitive. As social networks pull back on organic reach, showing up is hard and getting attention is even harder.

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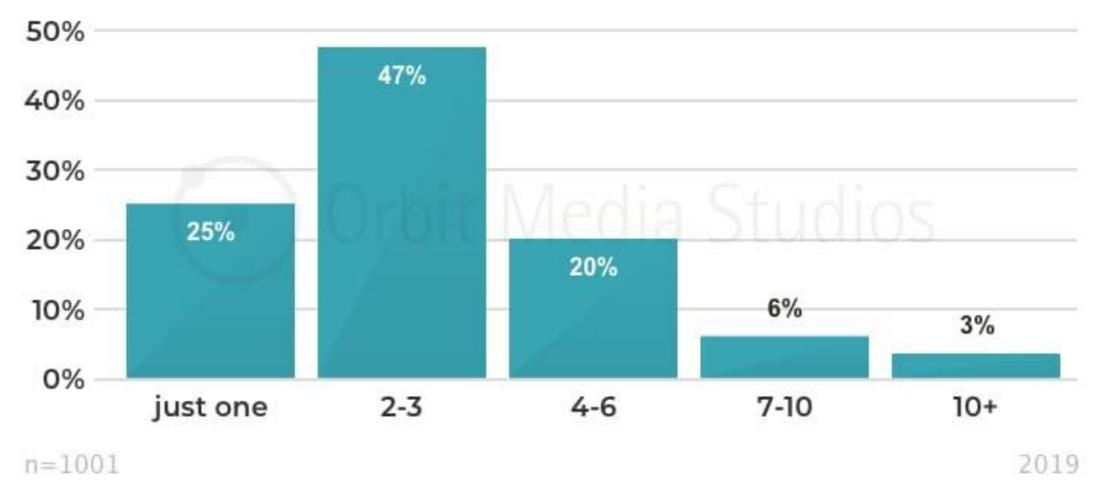
So how can you stand out on social?

BY ANDY CRESTODINA Marketers that go big are doing better. And the one way to go bigger than anyone else is



Videos and images (esp. charts and diagrams) add visual interest at *every scroll depth* 

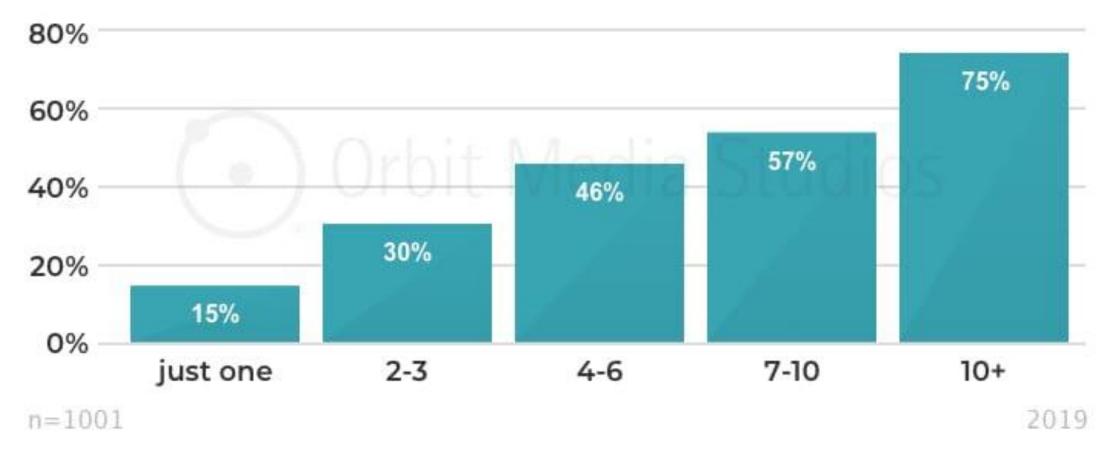
### How many images do you include in a typical post?



#### source: 2019 Blogger Survey



### Bloggers who report "strong results" based on number of images included in a typical post



#### source: 2019 Blogger Survey



#wineweb

# **E-A-T** Expertise – Authoritativeness - Trustworthiness

# Aligning with the quality rater guidelines

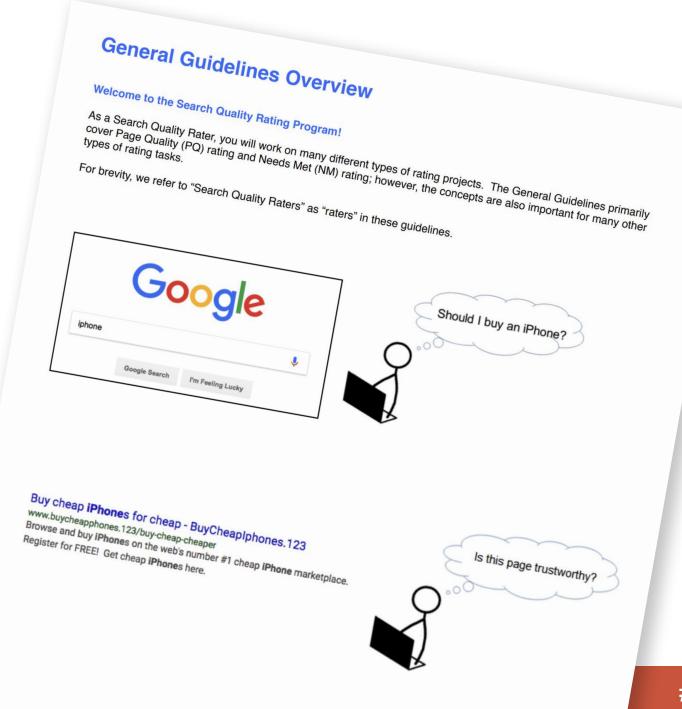




Expertise, Authoritativeness and Trustworthiness of the creator of the main content, the main content itself, as well as the website.

#### **E-A-T mentioned 135 times**

source: Quality Rater Guidelines



Orbit Media Studios

# **User tests** Benchmarks Correlation Algorithm

LIVE USER TESTS Search quality evaluators measure/assess website quality



#### BENCHMARKING

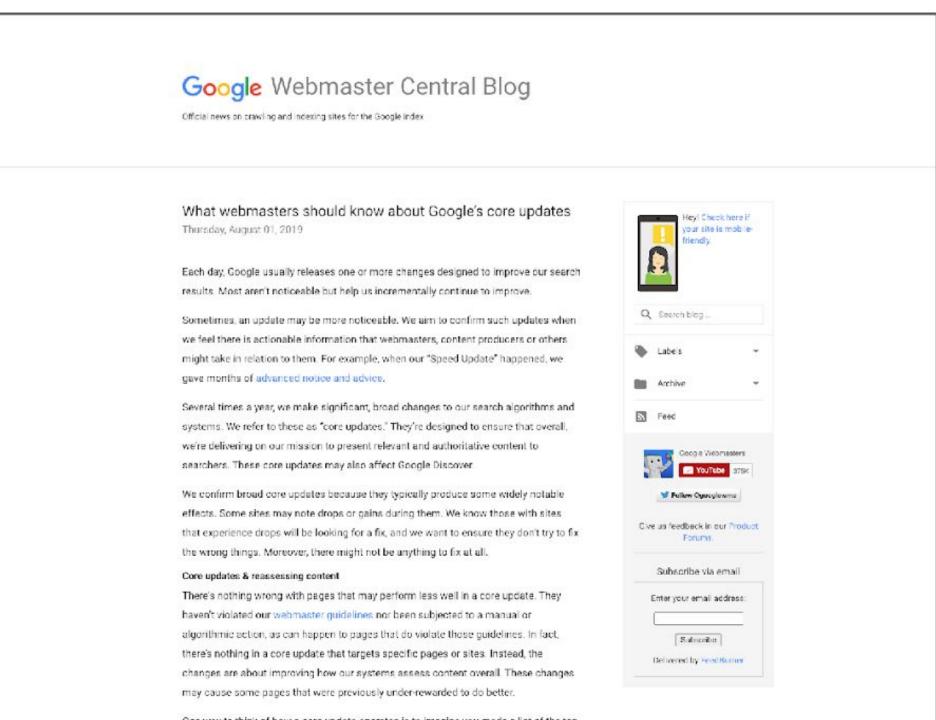
Feedback is used to inform algorithms



**CORRELATION** Algorithms identify signals that correlate with E-A-T







source: <u>What webmasters should</u> <u>know about Google's core updates</u>

# Google's criteria for analyzing the trustworthiness of content and the people who publish it in order to mitigate misinformation.

"

Lily Ray SEO Director, Path Interactive



# YMYL "Your Money or Your Life" pages

# Adding E-A-T to webpages

- 1. Evidence-based content
- 2. Cite (and link) to credible sources
- 3. Disclose the author
- 4. Use expert reviewers
- 5. Link to bios, create a footprint



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#### healthline

Written by Mark Burhenne, DDS on July 20, 2020 — <u>Fact checked</u> by Dana K. Cassell

Author's name/credentials Fact checker's name



# Foods for Great Oral Health: 5 to Eat and 5 to Avoid





... ...

- During the COVID-19 pandemic, many people are concerned about maintaining good oral health and reducing their need for additional dental appointments.
- · Being mindful of which foods you eat, and which ones you avoid, can help improve





#### Mark Burhenne

X 🏮 Q



🔍 All 🗉 News 🖾 Images 🔗 Shopping 🕞 Videos 🗄 More

Settings Tools

About 89,300 results (0.70 seconds)

www.drburhenne.com \*

#### Mark Burhenne DDS & Staff

I got the crown for one of my teeth and I don't have any issues so far." – Sangeetha A. | Sunnyvale, CA. "Dr. **Burhenne** is a wonderful ...

askthedentist.com > about \*

#### About | Ask the Dentist

Jul 11, 2020 - Mark Burhenne, DDS. "Dr. B" & Co-founder. If you had told me that I was going to get fired from my first job out of dental school, I wouldn't have ...

#### askthedentist.com 💌

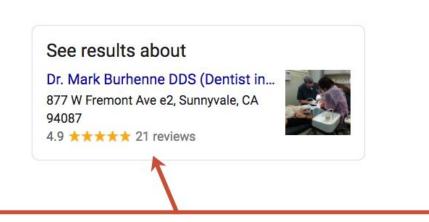
#### Ask the Dentist by Mark Burhenne, DDS | Health Begins in the ...

Welcome to the website of **Mark Burhenne**, DDS, bestselling author and functional dentist. Find resources to take control of your dental health.

All Topics · Conditions · Procedures · Cosmetic Dentistry

#### Videos





Check the Knowledge Graph

Google knows about this dentist!



# Schema that supports E-A-T

Person	Organization	Local Business
<ul> <li>address</li> <li>affiliation</li> <li>alumniOf</li> <li>award</li> <li>honorificPrefix</li> <li>honorificSuffix</li> <li>jobTitle</li> <li>knowsLanguage</li> <li>owns</li> <li>parent</li> <li>worksFor</li> <li>sameAs</li> </ul>	<ul> <li>address</li> <li>award</li> <li>brand</li> <li>duns</li> <li>founder</li> <li>foundingDate</li> <li>foundingLocation</li> <li>knowsAbout</li> <li>knowsLanguage</li> <li>logo</li> <li>memberOf</li> <li>parentOrganization</li> </ul>	<ul> <li>address</li> <li>openingHours</li> <li>specialAnnouncement</li> <li>telephone</li> </ul>